# Johannes Kasinger

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#### ACADEMIC APPOINTMENTS & AFFILIATIONS

,	Assistant Professor Tilburg School of Economics & Management – Department of Marketing
	<b>Research Affiliate</b> Leibniz Institute for Financial Research SAFE
Frankfurt, $\mathbf{DE}$	Leibniz Institute for Financial Research SAFE

#### EDUCATION

, ,	<b>Ph.D. in Economics</b> Goethe University Frankfurt - GSEFM Summa cum laude
/ /	Visiting Ph.D. researcher University of California, Berkeley – Department of Economics Fellowship German Academic Exchange Service
, , ,	<b>M.Sc. in Quantitative Economics</b> Goethe University Frankfurt - GSEFM
, ,	<b>M.Sc. in Economics</b> Stockholm School of Economics Bertil Ohlin Award for Best Thesis in Economics
/ /	<b>B.A. in Banking &amp; Finance</b> University of Zurich

#### **Research Interests**

Industrial Organization, Behavioral Economics, Public Economics, Quantitative Marketing

#### PUBLICATIONS & ACCEPTED ARTICLES

Discrete Choice in Marketing through the Lens of Rational Inattention (with S. Turlo, M. Fina, A. Laghaie & T. Otter). Forthcoming at *Quantitative Marketing and Economics*.

Skewness Preferences: Evidence from Online Poker (with M. Dertwinkel-Kalt & D. Schneider), 2024. *Games and Economic Behavior*, 147, p. 460-484.

Obfuscation and Rational Inattention (with A. Janssen), 2024. *Journal of Industrial Economics*, 72(1), p. 390-428.

Shared E-scooter Services and Road Safety: Evidence from Six European Countries (with C. Cloud & S. Heß), 2023. *European Economic Review*, 160, 104593.

## WORKING PAPERS

Shrinkflation and Consumer Demand (with A. Janssen). Kilts Center at Chicago Booth Marketing Data Center Paper, 2024. Revision requested at Marketing Science.

Shrouded Sin Taxes. Latest version here.

Disparities in Financial Literacy, Pension Planning, and Saving Behavior (with T. Bucher-Koenen, A. Hackethal & C. Laudenbach). *ZEW Discussion paper 22-037*, 2022.

The Pass-Through of Retail Crime (with C. Hase). Preprint arXiv:2407.07201, 2024.

#### WORK IN PROGRESS

Who bears the burden of digital advertising taxes? (with Işın Acun & Nadia Abou Nabout).

Banking and Spatial Inequality in the US (with I. Angeloni & C. Tantasith). Draft available upon request.

### POLICY PUBLICATIONS & CONTRIBUTIONS

The Geography of Banks in the United States (1990-2020) (with I. Angeloni & C. Tantasith). Harvard Kennedy School M-RCBG Associate Working Paper No. 177, September 2021.

Preparing for a Wave of Non-Performing Loans: Empirical Insights and Important Lessons (with J.P. Krahnen, S. Ongena, L. Pelizzon, M. Schmeling & M. Wahrenburg). *VoxEU column*, April 2021.

Non-Performing Loans - New Risks and Policies? NPL Resolution after COVID-19: Main Differences to Previous Crises (with J.P. Krahnen, S. Ongena, L. Pelizzon, M. Schmeling & M. Wahrenburg). Study requested by the ECON committee of the European Parliament/SAFE White Paper 84, March 2021.

Grants vs. Loans, but Equity is the Need of the Hour (with A. Boot, E. Carletti, H.-H. Kotz, J. P. Krahnen, L. Pelizzon & M. Subrahmanyam). *NYU Stern Opinion*, August 2020.

How Useful are Financial Derivatives in Public Debt Management (with L. Nöh & A. Weichenrieder). SAFE Finance Blog, May 2020.

Zinsänderungsrisiken und langfristige Zinsbindung vor dem Hintergrund der hessischen Zinsswaps (with L. Nöh & A. Weichenrieder). *Perspektiven der Wirtschaftspolitik*, 21(1), 79-89, 2020.

Wie viel Rente wirst du bekommen? – Pilotstudie zur Einführung einer Renteninformationsplattform in Deutschland (with T. Bucher-Koenen, A. Hackethal & C. Laudenbach). SAFE White Paper 57, October 2018.

Financial Stability in the EU: A Case for Micro Data Transparency (with L. Pelizzon). SAFE Policy Letter 67, February 2018.

Undermined Market Discipline: The Role of Bank Rescues and Bailout Expectations (with F. Hett). SAFE Policy Letter 59, September 2017.

# Awards, Fellowships & Grants

German Research Foundation (DFG) project: "Application of Rational Inattention to Discrete Choice Models", principal investigator: Prof. Dr. Thomas Otter

German Academic Exchange Service (DAAD) Fellowship

Bertil Ohlin Award for Best Thesis in Economics - Stockholm School of Economics

Deutschlandstipendium (Fellowship)

# Relevant Work History

, ,	(Post-)Doctoral Researcher Leibniz Institute for Financial Research SAFE
/ /	<b>Head of Policy Center</b> Leibniz Institute for Financial Research SAFE
$\begin{array}{c} 10/2015-01/2020\\ \mathrm{Frankfurt},\mathbf{DE} \end{array}$	<b>Research Assistant</b> Chair of Public Finance & Economics, Goethe University Frankfurt
10/2016 - 01/2019 Frankfurt, <b>DE</b>	<b>Research Assistant</b> Research Center SAFE Policy Center

#### TEACHING EXPERIENCE

10/2015 - 01/2020	Teaching Assistant
Frankfurt, $\mathbf{DE}$	Tutoring, Coordination & Grading for Advanced Microeconomic Theory (Ph.D.
	level, 2 semesters), Public Finance (B.Sc., 2), Business Taxation (B.Sc., 4) &
	Environmental Economics (B.Sc., 3), Supervision & Grading of B.Sc. & M.Sc.
	Theses
	Goethe University Frankfurt
08/2013 - 01/2014	Teaching Assistant
Stockholm, $SE$	Tutoring & Grading for <i>Microeconomics I</i> (B.Sc.) & <i>International Economics</i>
	(B.Sc.)
	Stockholm School of Economics

#### Referee service

Journal of Banking and Finance (2), Economics of Transition, FinanzArchiv/Public Finance Analysis

## Seminar Presentations & Conferences

2024: Marketing Seminar, Vienna University of Economics and Business. EMAC 2024 Annual Conference (Special Session), Bucharest. Marketing Science Conference 2024, Sydney. Structural Econometrics Seminar, Tilburg School of Economics & Management. Presented by coauthor: Chicago Booth Marketing Seminar, Chicago. 22nd Annual International Industrial Organization Conference (IIOC), Boston. North American Summer Meeting of the Econometric Society (NASMES), Vanderbilt. Comparative Analysis of Enterprise Data (CAED), Philadelphia. European Meeting of the Econometric Society (ESEM) – European Economic Association (EEA) Annual Congress, Rotterdam. European Association for Research in Industrial Economics (EARIE), Amsterdam.

2023: European Quant Marketing Seminar (online). EEA-ESEM Annual Congress, Barcelona. European Fianance Association (EFA) Annual Meeting, Amsterdam. Finance Seminar, Vrije University Amsterdam. Finance Seminar, University of Maastricht. Economics Seminar, ESCP Business School Paris. Seminar, Tilburg Law and Economics Center.

2022: EEA-ESEM Annual Congress, Milan. EARIE Annual Conference, Vienna. German Economic Association - Annual Congress, Basel. Marketing Seminar, Tilburg School of Economics & Management. Finance Seminar, University of Mannheim. Sports Economics Seminar, University of Reading. WHU Young Scholar Tax Conference, Vallendar. Finance Brown Bag Seminar, Goethe University Frankfurt. SAFE Brown Bag Seminar, SAFE.

2021: 12th Paris Conference on Digital Economics. Brown Bag Seminar Leibniz Institute for Financial Research SAFE

2019: Public Finance Seminar, University of California at Berkeley

2018: Research in Behavioral Finance Conference, Amsterdam. Experimental Finance Conference, Heidelberg. Netspar - International Pension Workshop, Leiden. SAFE Household Finance Workshop, Heimbuchenthal

2017: IIPF Doctoral School, Mannheim. SAFE Household Finance Workshop, Heigenbrücken